### Management Report

Five Points Business Improvement District For the period ended September 30, 2021

Prepared by

Charlene Laus, Downtown Denver Partnership

For management use only

## Five Points Business Improvement District Balance Sheet

	Beginning Balance January 1, 2021			YTD Changes	Ending Balance September 30, 2021			
ASSETS								
Current Assets								
Bank Accounts								
USbank Checking	\$	185,312	\$	112,448	\$	297,760		
Total Bank Accounts		185,312		112,448		297,760		
Other Current Assets								
Accounts Receivable		864		-		864		
Prepaid /Deposits		-		-		-		
Total Other Current Assets		864		-		864		
Total Current Assets		186,176		112,448		298,624		
TOTAL ASSETS	\$	186,176	\$	112,448	\$	298,624		
LIABILITIES AND EQUITY								
Total Liabilities	\$	-	\$	5,027	\$	5,027		
Equity / Fund Balance								
Beginning Fund Balance		186,176		-		186,176		
Net Operating Income (Loss)		-		107,421		107,421		
Total Equity / Fund Balance		186,176		107,421		293,597		
TOTAL LIABILITIES AND EQUITY	\$	186,176	\$	112,448	\$	298,624		

### Five Points Business Improvement District Budget vs Actual - By Program/Activity

	Actual YTD		Amended Budget YTD		Variance Favorable (Unfavorable)		Amended Budget Annual		Variance Favorable (Unfavorable)	
Beginning Fund Balance	\$	186,176	\$	186,176	\$	-	\$	186,176	\$	-
Income and Other Sources										
Mill Levy Income-FPBID		250,240		236,387		13,853		236,387		13,853
Donations		60,000		60,000		-		60,000		-
Refund-Sedgwick		1,000		1,000		-		1,000		-
Total Income and Other Sources of Funds		311,240		297,387		13,853		297,387		13,853
Total Available Resources	\$	497,415	\$	483,563	\$	13,853	\$	483,563	\$	13,853
Expenditures										
Maintenance		70,223		77,197		6,974		100,402		30,179
Marketing/Branding		102,424		109,646		7,222		142,561		(13,624)
Administrative		20,514		22,087		1,573		28,630		8,116
Contingency Funds		-		3,333		3,333		5,000		5,000
Total Ongoing Expenditures		193,161		212,263		19,102		276,593		29,671
Capital Purchases		10,550		10,550		-		42,500		31,950
Small Business Relief Grants		108		-		(108)		-		(108)
Total Expenditures	\$	203,818	\$	222,813	\$	18,995	\$	319,093	\$	61,514
Ending Fund Balance	\$	293,597	\$	260,750	\$	32,848	\$	164,470	\$	129,127

# Five Points Business Improvement District Budget vs Actual - By Account September 2021

	Actual	Amended Budget	Variance avorable	Amended Budget	/ariance avorable
	YTD	YTD	nfavorable)	Annual	favorable)
Beginning Fund Balance	\$ 186,176	\$	\$ -	\$ 186,176	\$ -
Income and Other Sources of Funds					
Mill Levy Income-FPBID	250,240	236,387	13,853	236,387	13,853
Donations	60,000	60,000	-	60,000	-
Refund-Sedgwick	1,000	1,000	-	1,000	-
Total Income and Sources of Funds	311,240	297,387	13,853	297,387	13,853
Total Available Resources	\$ 497,415	\$ 483,563	\$ 13,853	\$ 483,563	\$ 13,853
Expenditures					
Maintenance					
General Maintenance Contract	48,822	48,822	-	63,902	15,080
Other Maintenance	5,608	7,125	1,517	9,500	3,892
Snow Removal	12,234	12,250	16	15,000	2,766
Utilities & Water	1,664	1,500	(164)	2,000	336
Tree & Landscape Maintenance	1,894	7,500	5,606	10,000	8,106
Total Maintenance	70,223	77,197	6,974	100,402	30,179
Marketing/Branding					-
Banners	3,014	3,100	86	4,000	986
Events/Activation	63,854	64,000	146	66,500	2,646
Holiday Lighting	-	-	-	12,000	12,000
Holiday Event	2,911	5,000	2,089	10,000	7,089
Marketing Administration	32,645	33,796	1,151	45,061	12,416
Marketing Programs	-	3,750	3,750	5,000	5,000
Total Marketing/Branding	102,424	109,646	7,222	142,561	(13,624)
Administrative					
General Administration	16,576	16,500	(76)	22,000	5,424
Bank Charges & Fees	72	87	15	130	58
Dues & Memberships	417	500	83	500	83
Insurance	2,694	3,000	306	3,000	306
Legal Fees	755	2,000	1,245	3,000	2,245
Total Administrative	20,514	22,087	1,573	28,630	8,116
Contingency Funds	-	3,333	3,333	5,000	5,000
Total Ongoing Expenditures	193,161	212,263	19,102	276,593	29,671
Capital Expenditures and Reserve Spending					
Capital Purchases	10,550	10,550	-	42,500	31,950
Other Reserve Spending	108	-	(108)	-	(108)
Total Capital Expenditures and Reserve	10,658	10,550	(108)	42,500	31,843
Total Expenditures	\$ 203,818	\$ 222,813	\$ 18,995	\$ 319,093	\$ 61,514
Net Income	\$ 107,421	\$ 74,574	\$ 32,848	\$ (21,706)	\$ 129,127
Ending Fund Balance	\$ 293,597	\$ 260,750	\$ 32,848	\$ 164,470	\$ 129,127

### Five Points Business Improvement District Expenditures by Vendor Summary

	1st Qtr 2021	nd Qtr 2021	;	Brd Qtr 2021	YTD 2021
5 Points Enterprise LLC	\$ 1,748	\$ -	\$	-	\$ 1,748
Colorado Lighting Inc	-	3,640		-	3,640
Colorado Special Districts Property and Liability	2,694	-		-	2,694
Consolidated Services Group 2, LLC	15,603	28,908		24,115	68,625
Constant Contact	135	135		135	405
Denver Water	128	197		287	612
Denver Weekly News	-	-		76	76
Desibl Studio	10,550	-		-	10,550
Downtown Denver Partnership Inc	13,000	17,389		18,000	48,389
I Made it Workshops	50	-		-	50
JMF Corporation	-	-		2,500	2,500
Maxwell Printing	2,514	-		-	2,514
Perseverance Athletic Performances	108	-		-	108
Sin Jac Electrict	175	-		245	420
Special District Association	-	417		-	417
Spencer Fane LLP	503	-		252	755
US Bank	-	24		48	72
Wallace Marketing Group	500	-		-	500
Wave-*My City	117	117		117	351
XCEL ENERGY	498	258		297	1,052
Zozo Group LLC	1,113	16,104		25,939	43,156
Total Expenditures by Vendor	\$ 49,435	\$ 82,373	\$	72,011	\$ 203,818

## Five Points Business Improvement District Statement of Cash Flows

	2021
OPERATING ACTIVITIES	
Net Income	\$ 107,421
Adjustments to reconcile Net Income to Net Cash provided by operations	
Accounts Receivable	-
Prepaid / Deposits	-
Accounts Payable	5,027
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	5,027
Net cash provided by operating activities	\$ 112,448
NET CASH INCREASE (DECREASE) FOR PERIOD	\$ 112,448
Cash at beginning of period	185,312
CASH AT END OF PERIOD	\$ 297,760